

# AIT automotive solutions help manufacturer reap just-in-time production benefits

In the fast-paced world of just-in-time (JIT) production, a leading powersports manufacturer needed a freight forwarder who could scale, flex and deliver raw materials and components as needed. For four years, AIT's customizable automotive logistics solutions have helped the customer grow their bottom line.

## Challenge

- Tight production timelines without inventory buffer
- Customer needed a forwarder who could quickly communicate and operate across its global procurement regions in Europe and Asia

## End-to-end Solution

- International sourcing and procurement
- Purchase order origin pickup
- Export clearance
- Airport recovery services
- Bonded trucking via exclusive-use vehicles
- Electronic data integration for IT-production line alignment

## Results

- Efficiently-filled purchase orders helped the customer grow their bottom line
- Protected the customer from seven-figure losses due to line-down situations